

**INGRES SOFTWARE (M) SDN BHD**

*(Company No. 258791A)*



**PROFILE**

**INGRES SOFTWARE (M) SDN BHD  
26.02 MENARA KH  
JALAN SULTAN ISMAIL  
50250 KUALA LUMPUR  
TEL : 03-2142 8326  
FAX : 03-2142 0326**

## **CORPORATE BACKGROUND INFORMATION**


Ingres Software (M) Sdn Bhd (Ingres) was formed by bumiputra techno entrepreneurs in 1993 with a business mission to be a premier Information Technology provider and telecommunication infrastructure provider in the South East Asia Region primarily in Malaysia.

To achieve our mission, Ingres have established a smart partnership concept with local and international world class premier ICT technology providers. Ingres has always worked through the mechanism of assuming the role of creating close co-operation with world-class organizations possessing the required technologies, skills and solutions. In establishing these smart partnerships, the objective of creating lasting indigenous skills and technology as aspired by the Malaysian government can be realised.


As partnership is a long-term commitment, parties involved needed to pull their resources for mutual benefits. On this note, Ingres is very serious and committed in making sure that smart partnership can be achieved successfully for the long term gains of both us and our clients. This can be further demonstrated by the strong organization and management that we have put in place since our inception, which include the following.

Ingres is fully registered and certified as a bumiputra company by the Ministry of Finance (MOF) Malaysia.

### **MISSION STATEMENT**

 Dedicated to being an industry leader in infrastructure and business software technologies. Communication solutions and professional service consulting with objective of facilitating easy access to information

### **THE MANAGEMENT**

 Run, owned and managed by bumiputra techno entrepreneurs borne under the Government's Entrepreneurs Development Programme carried out by the Perbadanan Usahawan Nasional Berhad (PUNB).

**THE PEOPLE**

▲ At Ingres, we put great emphasis on experienced professionals to provide our clients with skills and resources. These experienced skilled personnel are well trained to identify the changes in the ever changing business strategy, the shape of the emerging technology and venturing ahead to find and implement solutions that best fit the clients' needs.

In total, the team within Ingres has a combined project and technical experience of over 40 man-years in implementing and supporting more than 100 projects both in Malaysia, Brunei, Singapore and Indonesia.

**THE PARTNERSHIP**

▲ Ingres has been in the IT business for over 16 years. Throughout the years, we have formed strategic alliances with world renowned partner that allows us to access to the most advanced and emerging technologies and business techniques of our time.

**Our partnership with the renowned international partners are:****Enterprise & Information Management**

▲ CA, IBM, BMC, Microsoft

**Data Management & Business Intelligent**

▲ IBM, Brio Technologies, Business Object, Hyperion

**Storage / Business Continuity**

▲ StorageTek, Veritas, EMC, Hitachi, CA BrightStor

**Security Products  
Biometric**

▲ Symantec, Trend Micro, CA e-Trust, F-Secure

▲ Dermalog (AFIS)

**Security Auditing / Consultancy**

▲ Vectra

**Network Products**

▲ 3 Com

<b>Telecommunication Infrastructure</b>	▲ State Government of Selangor, Kementerian Wilayah Persekutuan, Yayasan Wilayah Persekutuan
<b>Specialized Application</b>	▲ Oracle, TRIM (Document Management), SSNC, Technology One, Eden Technologies
<b>IT Infrastructure</b>	▲ HPD, Transition System, Pericomp, JOS, DELL, Comintel Berhad, Ingram Micro M'sia Sdn Bhd, TFP Solutions Berhad
<b>Electronic Document Management</b>	▲ TRIM Context

In summary, Ingres has a strong reputation as a premier solution provider with more than 16 years' of well-proven IT capability in the local IT scene. Our vision has always been focusing in establishing centers of excellence for software development, system implementation and support, maintenance and enhancement.

## **MAIN ACTIVITIES :**

### **1. Infrastructure Technologies**

Throughout the years since the inception of Ingres, our experience in IT activities include substantial project experiences in a number of areas which are summarized as follows: -

<b>System Solutions</b>	▲ Design, Develop, install/configure and implement data management that includes Datawarehouse, DataStaging, OLAP, ETL and Reporting.
	▲ Project Management
	Design/architecture, install/configure and implement
	▲ Enterprise Management System (EMS) solutions
	▲ Design/architect, install/configure and implement Helpdesk system
	▲ Services and consultancy in IT Security

**Specialised  
Industry  
Applications**

- ▲ Requirement analysis
- ▲ Business and application consultancy
- ▲ Application customisation, integration and interfacing
- ▲ Application implementation, training, documentation and support
- ▲ Project Management and quality control

**Post Installation/Implementation Services**

- ▲ Support and maintain over 100 customer sites
- ▲ Software upgrade & update
- ▲ Growth and expansion planning
- ▲ System performance fine tuning

**2. Telecommunication**

- ▲ Konsortium Jaringan Selangor (KJS) a joint venture company between Ingres and the Selangor State Government, to manage and develop telecommunication infrastructure in the State of Selangor.

Awarded a Network Facility Provider licence (NFP) by MCMC to provide telecommunications infrastructure to all licensed service provider.

- ▲ Wilayah Persekutuan Infrastructure Sdn Bhd (WPI) a joint venture company between Ingres and Yayasan Wilayah Persekutuan to manage and develop cellular telecommunication infrastructure in the Federal Territories of Kuala Lumpur, Putrajaya and Labuan.

Appointed as a 'One Stop Agency' to manage all infrastructure development for licensed service provider by the Ministry of Federal Territories.

**LIST OF SELECTED COMPLETED PROJECTS**

<b>Job Description</b>	<b>Client</b>	<b>Year of Implementation</b>
1) Membekal, Menghantar, Memasang, Menguji, Mentauliah, Melatih dan Memberi Khidmat Sokongan untuk Perkakasan Projek MRSM e-Education bagi Kegunaan Pusat Data E-Education, 36 MRSM/KM dan Ibu Pejabat MARA	Majlis Amanah Rakyat (MARA)	2008
2) Membekal, Memasang, Mengkonfigurasi dan Mentauliah Tiga Unit Pelayan Bagi Menaiktaraf Keupayaan E-Mel MPOB	Lembaga Minyak Sawit Malaysia (MPOB)	2008
3) Merangka, Membekal, Menguji dan Mentauliah Aplikasi dan Perkakasan Sistem Dokumen Pelaut	Jabatan Laut Semenanjung Malaysia	2008
4) E-Kiosk System Phase III Additional 13 units ekiosk	Lembaga Tabung Angkatan Tentera (LTAT)	2008
5) E-Kiosk System Phase II Nationwide Roll-Out	Lembaga Tabung Angkatan Tentera (LTAT)	2008
6) E-Kiosk System Phase I	Lembaga Tabung Angkatan Tentera (LTAT)	2007
7) To deliver, Install, Testing and Commissioning Centralized Database Monitoring System	Kementerian Perumahan Dan Kerajaan Tempatan (KPKT)	2007
8) Membekal, Memasang, Menaiktaraf, Menguji, Komisen dan Menyelenggara Sistem Rangkaian Teknologi Maklumat dan Komunikasi (ICT)	Jabatan Kerja Raya (JKR)	2007
9) To deliver, Install and Commissioning of 10 units of Dell Server	RISDA	2006
10) Delivery & Install Network Structure & Cabling	Lembaga Hasil Dalam Negeri (LHDN)	2006
11) Biometrics Door Access System	Lembaga Tabung Angkatan Tentera (LTAT)	2006

Job Description	Client	Year of Implementation
12) Automated Finger Print Identification System (AFIS) License Extension for another 50,000 user	Lembaga Tabung Angkatan Tentera (LTAT)	2006
13) Supplying 2 Servers and High-Availability Solutions	e-Court @ Palace Of Justice	2005
14) To Supply, Deliver, Install, Test and setup 524 sets of DELL PC and UPS to HQ and all its branches nationwide	Jabatan Audit Negara (JAN)	2005
15) To Supply, Implement Anti-virus solution	Agensi Angkasa Negara (AAN)	2006
16) PKI Smart Card Project	GITN Sdn Berhad	2006 2005 2004
17) To supply & implement a Network Attach Storage (NAS) solution & training	Majlis Perbandaran Klang (MPK)	2005
18) Supply, Delivery & Install of 7 units of rack mount server	Agensi Angkasa Negara (Ministry of Science)	2005
19) To Supply & Implement SSL-VPN Solution	Tenaga Nasional Berhad (TNB)	2005
20) Visitor Registration System (VRS)	Khazanah Nasional Berhad	2005
21) To supply & Implement a centralized Anti-Virus solution	Lembaga Angkatan Tentera (LTAT)	2005
22) To supply & implement a Desktop Management System	Lembaga Angkatan Tentera (LTAT)	2005

Job Description	Client	Year of Implementation
23) To Supply, Install, Develop, Test And Implement Automated Fingerprint Identification System (AFIS) And Its Database that Stores 92,000 LTAT's Contributor's Thumbprint Images And Minutia That Include The Military Names And Numbers	Lembaga Angkatan Tentera (LTAT)	2005
24) To supply, implement Log Analysis Solution (inclusive Server)	Lembaga Angkatan Tentera (LTAT)	2004
25) Delivery, Install, Implement & Commissioning Seafarer Affair System	Jabatan Laut Semenanjung Malaysia	2005
26) Supply, Deliver & Install Server And System Migration for Existing Application	Jabatan Audit Negara (JAN)	2005
27) Implementation of Crystal Enterprise Professional (CEP) Software License (Phase II)	Telekom Malaysia Berhad Corporate Information Superhighway (COINS)	2005
28) To supply & implement Fortigate and Migration Services	Uni.Asia Life Assurance Berhad	2005
29) Supply, Implement, Commission, Training of Firewall Solution (Fortigate) and Web Trend Solution	Uni.Asia Life Assurance Berhad	2005
30) Supply, Implement, Commission, Training & Maintenance for SSH Solution	Great Eastern Life Assurance Berhad	2004
31) Supply, Delivery, Development, Installation And Acceptance Of Reporting Tools (UserGet)	Telekom Malaysia Berhad	2005
32) Relocation of SUN E10K Server	UNITAR	2004
33) Software Maintenance & Upgrade Services for Sun E10K Server	UNITAR	2004

<b>Job Description</b>	<b>Client</b>	<b>Year of Implementation</b>
34) Renovation Work for Data Center	UNITAR	2004
35) Desktop & Support Management	Malaysian Industrial Development Authority (MIDA)	2005
36) Electronic Document Management System (EDMS)	Lonpac Berhad	2005
37) Project with Badan Pencegah Rasuah. Delivery of Desktop & Support Management	GITN Sdn Berhad	2004
38) Supply of Server and Anti Virus solution	Minister of Science Planetarium Negara	2004
39) Computer Software, Hardware & Services (Ascential Quality Stage Software) Phase II + Maintenance	Hospital Kuala Lumpur	2005
40) Design, Delivery, Implementation Of Computerized Ticketing System, Application And Hardware	Planetarium Negara	2004
41) Renovation works for Data Center	Sapura Crest Petroleum	2004
42) Supply, Deliver & Install of CA Desktop Management System and Anti-Virus to 250 Desktops	Polytechnic Dungun	2004
43) To supply server & license upgrade of CA Unicenter Desktop Management	Permodalan Nasional Berhad (PNB)	2004
44) To supply server, software to upgrade CA Brighstor License	Permodalan Nasional Berhad (PNB)	2004
45) Support & Maintenance for CA Unicenter Solution – Network & Desktop Management	Permodalan Nasional Berhad (PNB)	2005
46) Supply, Delivery & Implementation of EMC Storage for BSCS Billing System Storage Upgrade	Telekom Cellular Sdn Bhd (TM Touch)	2003
47) Datamart for Computerised Customer Reporting System (CCRS)	Telekom Malaysia Berhad Corporate Information Superhighway (COINS)	2003

<b>Job Description</b>	<b>Client</b>	<b>Year of Implementation</b>
48) Supply, Deliver & Install of CA Desktop Management System and Anti-Virus to 250 Desktops	Polytechnic Port Dickson	2003
49) Implementation of Datastage XE 390 ETL Tool On NT	Comintel Berhad	2003
50) Implementation of ETL system	Telekom Malaysia Berhad Corporate Information Superhighway (COINS)	2002
51) Development of a Service Provider Computer (SPC) system – an electronic payment transaction store & forward / Report system	Rangkaian Segar (M) Sdn Bhd (Touch & Go)	2002
52) Provision of CA eTrust Content Inspection & Anti-Virus for TCSB Internal Desktop	Telekom Cellular Sdn Bhd (TM Touch)	2002
53) Supply, Deliver, Install, Customize, Test & Commission CA Unicenter solution	Telekom Cellular Sdn Bhd (TM Touch)	2001
54) Provision of CA Unicenter Solution – Network & Desktop Management Phase II	Permodalan Nasional Berhad (PNB)	2001
55) Provision of CA Unicenter Solution – Network & Desktop Management Phase I	Permodalan Nasional Berhad (PNB)	2000
56) Provision of HelpDesk System & Remote Enterprise Management System (REMS)	Mimos Smart Computing Sdn Bhd	2004
57) Provision Of CA-Ingres RDBMS Support & Maintenance	Penang Port Sdn Bhd	2003
58) Provision Of CA-Ingres RDBMS License	Penang Port Sdn Bhd	1999

Job Description	Client	Year of Implementation
58) Provision of CA-Unicenter Enterprise Management Solution to manage the entire IT infrastructure centrally and remotely for the smooth running of the Virtual University Operations	UNITAR	2000
59) Provision of CA-Ingres Database Tools license	Syarikat Takaful Malaysia	2000
60) Provision of IT & Non-IT Audit Consultancy Services to prepare KLAS to be Y2K-compliant	KL Airport Services (KLAS)	1999
61) Implementation of CA-Ingres Database License for Celcom Billing System with 3 Years support & maintenance	Celcom (M) Berhad	2000
62) Implementation of a Logistic System for The Malaysian Army Inventory using OpenIngres Relational Database. Deployed over 21 sites nationwide with data replication capabilities	MINDEF – Sistem Pengurusan Informasi Berkiomputer SISPIK Project	1998
63) Design, Develop & Implement a Distributed System For the Administration, Tracking & Management of Commercial Vehicle Registration. Deployed over 5 sites	Kementerian Pembangunan Usahawan (KPUN)	1998

**COMPANY REGISTRATION**

<b>Company</b>	<b>Clause/Sub-Clause</b>	<b>Date</b>
Kementerian Kewangan Malaysia i) Akaun Pendaftaran Kontraktor	040100 210101 210102 210103  210104 210105 210106***	03/04/2008 – 02/04/2011
Kementerian Kewangan Malaysia  - Kontraktor Bumiputera		02/04/2011
Telekom Malaysia Berhad	Peralatan Perhubungan/Komunikasi, Kelengkapan Komputer, Kelengkapan Komputer – System & Services, Related Peripheral & Services	10/11/2008 – 09/11/2010

**CORPORATE PROFILE**

<b>Name of Company</b>	<b>:</b>	<b>Ingres Software (M) Sdn Bhd</b>
<b>Registration No.</b>	<b>:</b>	<b>258791-A</b>
<b>Date of Incorporation</b>	<b>:</b>	<b>2 March 1993</b>
<b>Treasury Registration No.</b>	<b>:</b>	<b>357-00032936</b>
<b>Registered Address</b>	<b>:</b>	<b>First Tax &amp; Management Services</b>
<b>Office Address</b>	<b>:</b>	<b>26.02 Menara KH Jalan Sultan Ismail 50250 Kuala Lumpur</b>
<b>Telephone No.</b>	<b>:</b>	<b>03-2142 8326</b>
<b>Facsimile No.</b>	<b>:</b>	<b>03-2142 0326</b>
<b>Company's Directors</b>	<b>:</b>	<b>Emil Rinaldi b. Syaiful Datin Zawati Ab. Rahman</b>
<b>Paid-up Capital</b>	<b>:</b>	<b>RM1,000,000.00</b>
<b>Authorized Capital</b>	<b>:</b>	<b>RM1,000,000.00</b>

**Personal Profile****Emil Rinaldi bin Syaiful Anwar**

Emil Rinaldi bin Syaiful, aged 44, is the Group Chief Executive of the Company, and one of its founders. He has over 16 years experience in the IT industry, starting his career US-based multinational NCR Corporation, a full Information Technology (IT) solutions provider. Encik Emil was an account manager with NCR Corporation with sales and marketing responsibility in the commercial and government sectors. In 1993, Mr. Emil left NCR Corporation to form the Company with 2 other co-founders.

Since incorporated in 1993, Mr. Emil has grown from a startup to its current position with over RM70million in completed projects for a client base which includes governments and large listed corporations in Malaysia, Brunei, Singapore and Indonesia. The Company also successfully developed smart partnerships with large multinational corporations such as Computer Associates, IBM, EMC, HP, DELL, Veritas, 3Com and Dermalog AG.

Mr. Emil has a Bachelor of Science Majoring in Marketing Management and a Masters of Business Administration from the Northern Illinois University, USA.



## **Personal Profile**

### **Zawati Abdul Rahman**

Puan Zawati, aged, 45, is an Executive Director of the Company and one of its founders. She has over 10 years working experience in providing financial, training and management consultancy services to government agencies, and large corporations including banks. Prior to the formation of the Company, Pn. Zawati worked with Standard Chartered Bank and Perbadanan Usahawan Nasional Berhad. She was also a director and shareholder of RM Professional Services Sdn Bhd, a consulting company which assisted the Government of Terengganu in setting up the state investment arm, Permodalan Terengganu Berhad and its unit trust subsidiary, PTB Unit Trust Berhad.

She is currently an Executive Director at Konsortium Jaringan Selangor Sdn Bhd, a subsidiary of Ingres Software (M) Sdn Bhd.

Puan Zawati has a MBA in finance from Oklahoma State University, USA.